General Manager (S & M - CM) Sales & Marketing - Consumer Mobility 3rd Floor, New CTS Building 16, Greams Road, Chennai – 600 006



S&M-CM/165/RCVS & TOPUPS/2011-12 /5

Dated @ Chennai 6

the 07.07.2011.

Sub: Full Talk time offer for the Top-ups-reg

Approval of the competent authority is hereby conveyed for the extension of **full talk value offer** for all Top-ups of value from MRP Rs.100/- to Rs.1100/- in C-TOP-UP and MRP Rs.110/- and above in Paper vouchers in 2G & 3G prepaid Mobile services in **TN LSA** (**including Chennai Telecom District**) **for five days from 11.7.11 to 15.7.11.**

The details are given below:-

The offer is	Full Talk Value equal to MRP**	
Period of Offer	Five days (i.e.11.07.2011 to 15.07.2011)	
Applicable for	All TOP-UPs* in Paper Vouchers of Value of Rs.110/- and above. New set of TUs from MRP Rs.100 to Rs.1100 in C-TOP-UP	
Other conditions	 Wherever, the talk value offered with Top-up vouchers are more than the MRP of the Top-up vouchers, the higher talk value already available will prevail. This offer is applicable for both Tamilnadu Circle and Chennai TD. 	

- *All the existing unsold paper RCVs are converted into TUs (as per the rationalization of tariff) and Full Talk time offer is available for these paper TUs of MRP Rs. 110/- and above also.
- ** Due to technical reasons in IN, for some denominations of TUs, full talk value will be 1 paisa less than MRP. (list is enclosed).
- Note: As per IN Trichy, the paper voucher denominations of MRP Rs. 170 & Rs. 2200 are not available in TN circle and CH TD.

This is for kind information and necessary action please.

(K.R. Aravindavalli)
AGM(Marketing-CM)

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To

GM (NW-O CM), Trichy -1/ Coimbatore - For information please.

GM(S&M-CM), Chennai Telephones, Chennai – For information please.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM/DE IN Incharge - Trichy & Bangalore - for information & necessary action please.

DGM (Billing & IT) – Trichy – for information and necessary action please.

DGM (N/W Ops-CM)/DE Commercial -Coimbatore - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales), AGM (MKTG II) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM (Mktg-CM), Chennai Telephones, Chennai – for information & necessary action please.

MRP	Talkvalue	OfferTalkvalue
100	90.66	99.99
110	99.73	110
120	108.79	119.99
130	117.86	129.99
140	126.93	140
150	135.99	149.99
160	145.06	160
170	154.13	170
180	163.19	179.99
190	172.26	190
200	181.32	199.99
210	190.39	210
220	199.46	220
230	208.52	229.99
240	217.59	240
250	226.65	249.99
260	235.72	259.99
270	244.79	270
280	253.85	279.99
290	262.92	290
300	271.99	300
310	281.05	309.99
320	290.12	320
330	299.18	329.99
340	308.25	339.99
350	317.32	350
360	326.38	359.99
370	335.45	370
380	344.51	379.99
390	353.58	389.99
400	362.65	400
410	371.71	409.99
420	380.78	420
430	389.85	430
440	398.91	439.99
450	407.98	450
MRP	Talkvalue	OfferTalkvalue
460	417.04	459.99
470	426.11	469.99

480	435.18	480
490	444.24	489.99
500	453.31	500
510	462.38	510
520	471.44	519.99
530	480.51	530
540	489.57	539.99
550	498.64	549.99
560	507.71	560
570	516.77	569.99
580	525.84	580
590	534.9	589.99
600	543.97	599.99
610	553.04	610
620	562.1	619.99
630	571.17	630
640	580.24	640
650	589.3	649.99
660	598.37	660
670	607.43	669.99
680	616.5	679.99
690	625.57	690
700	634.63	699.99
710	643.7	710
720	652.77	720
730	661.83	729.99
740	670.9	740
750	679.96	749.99
760	689.03	760
770	698.1	770
780	707.16	779.99
790	716.23	790
800	725.29	799.99
810	734.36	809.99
MRP	Talkvalue	OfferTalkvalue
820	743.43	820
830	752.49	829.99
840	761.56	840
850	770.63	850
860	779.69	859.99
870	788.76	870
880	797.82	879.99
890	806.89	889.99
900	815.96	900
910	825.02	909.99
920	834.09	920
	03 1103	520

930	843.16	930
940	852.22	939.99
950	861.29	950
960	870.35	959.99
970	879.42	970
980	888.49	980
990	897.55	989.99
1000	906.62	1000
1010	915.68	1009.99
1020	924.75	1019.99
1030	933.82	1030
1040	942.88	1039.99
1050	951.95	1050
1060	961.02	1060
1070	970.08	1069.99
1080	979.15	1080
1090	988.21	1089.99
MRP	Talkvalue	OfferTalkvalue
1100	1050	1100